

'We Are Trial Lawyers'

As Seen In... Forbes, February 14, 2011

Schiffer Odom Hicks & Johnson PLLC

At eight weeks, it was one of the longest trials in Lamar County, Mississippi, history. When it was finally over, "Jurors saw that the plaintiff's case was a house of cards that crumbled under the weight of the evidence," recalls Adam P. Schiffer, whose firm, Schiffer Odom Hicks & Johnson PLLC, represented one of the defendants.

The plaintiff had brought suit against two Texas companies, claiming they had produced millions of dollars of natural gas from zones owned by the plaintiff. "The plaintiff had asked for \$25 million in actual damages plus multiples of that in punitive damages," says Schiffer, whose firm was retained just four weeks before trial to serve as lead counsel. But the jurors sided with the Texas companies and awarded the plaintiff nothing.

From rural Mississippi to major urban centers in Texas and beyond, the attorneys of Schiffer Odom Hicks & Johnson have earned a reputation as trial lawyers par excellence. In the last

10 months alone, the eight-member firm has tried four domestic and international arbitrations with combined amounts in controversy of over \$100 million, as well as three jury trials, all of which the firm has won.

In one recent case, the owner of an offshore drilling platform in the Gulf of Mexico was suing the firm's client for \$67 million over a construction defect. "While there clearly was a defect," Schiffer says, "we challenged the recoverability and reasonableness of many of the plaintiff's expenses, which resulted in a \$62 million swing in our client's favor, with the tribunal awarding them only \$5 million, which was a huge victory for us."

In another recent case, partners Logan E. Johnson and Andrew S. Hicks obtained one of the largest professional negligence verdicts within the past year in the State of Washington.

Schiffer Odom Hicks & Johnson takes pride in offering a competitive alternative to large firms in handling international arbitration matters. In the past year, the firm has handled matters arising out of disputes around the globe and in various international forums. The firm's lawyers have litigated cases in South America, the Caribbean, Asia and the Middle East.

"We consistently go to the courtroom and win. We are not afraid of the courtroom. And our opponents know that."

— Adam P. Schiffer

'The Art of Advocacy'

With offices in Houston and Seattle, Schiffer Odom Hicks & Johnson is a boutique firm with national reach. It is known for providing excellent representation at competitive rates.

"We believe in getting paid for results, not for activity," Hicks says. "In this day and age, you don't need teams of 50 lawyers to attack your litigation. You need experienced and skilled people who can leverage that experience and skill with technology."

The firm's lawyers not only command broad subject matter expertise, they also have an unparalleled record of courtroom success. "The lawyers you hire are the lawyers you get," notes Johnson. "They're the ones who handle your case day-to-day, and our results reflect this personal attention."

The firm has handled large, complex cases on behalf of the largest corporations in the world. It has also represented individuals in cases involving corporate and trustee malfeasance, securities fraud claims against major corporations, and in claims against securities brokers as a result of broker misconduct (FINRA arbitrations).

"Whatever the case, whatever the venue, we consistently go to the courtroom and win," Schiffer says. "If your case needs to be tried, we will try it. We are not afraid of the courtroom. And our opponents know that."



Left to right: Andrew S. Hicks, Harold A. "Al" Odom, Logan E. Johnson and Adam P. Schiffer

Schiffer Odom Hicks & Johnson, PLLC

Phoenix Tower | 3200 Southwest Freeway | Suite 2390 | Houston, Texas 77027
713.357.5150 | www.sohlawfirm.com